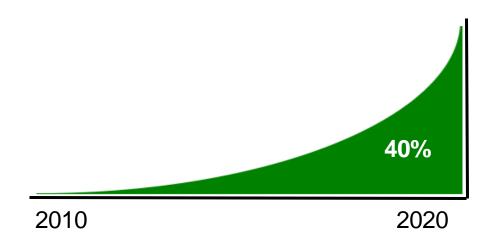
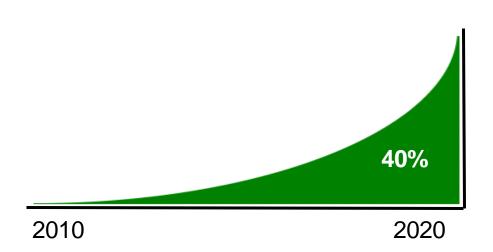
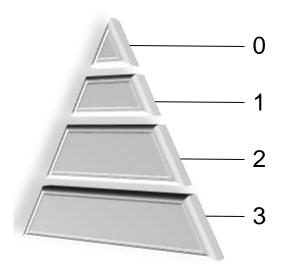
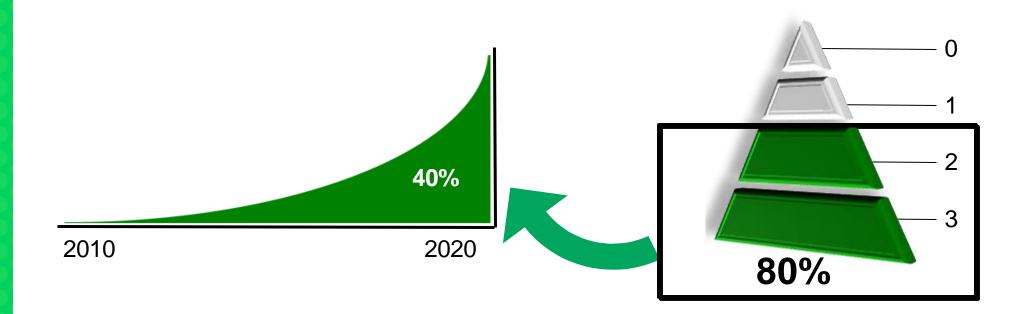
Marcelo Arantes
SUSE Enterprise Storage
Product Sales Specialist
marcelo.arantes@suse.com











80%

0

3

2010 2020



Increasing Resolutions

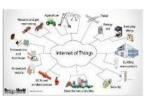


40%

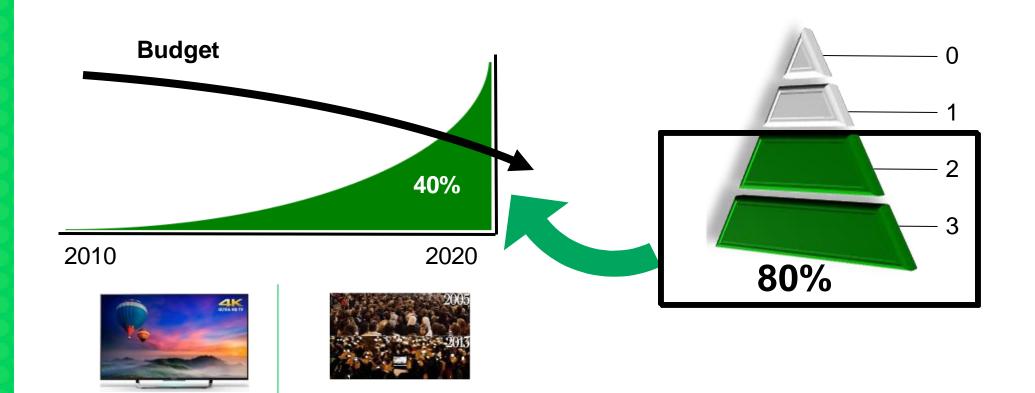
Exploding Mobile Usage



Social Data



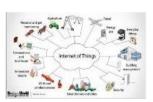
Internet of Things Devices





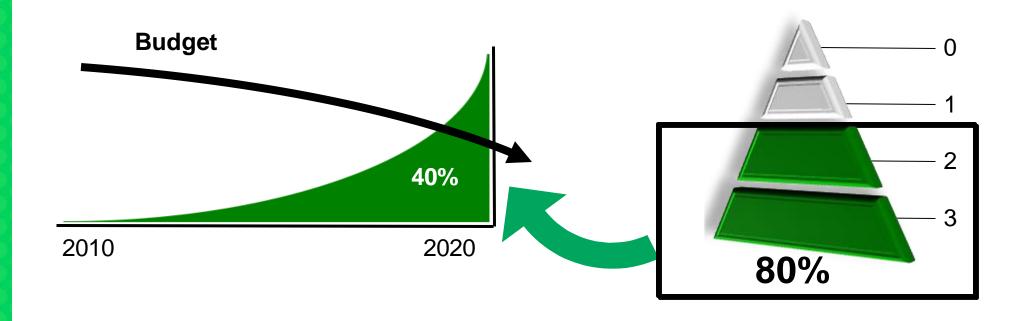
Increasing Resolutions

Social Data



Exploding Mobile Usage

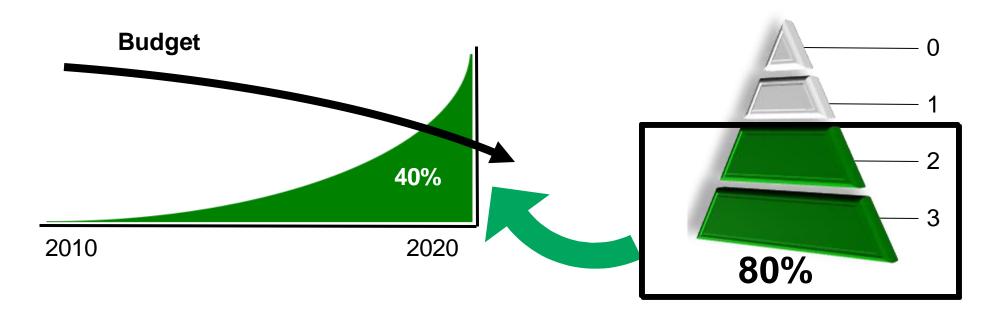
Internet of Things Devices



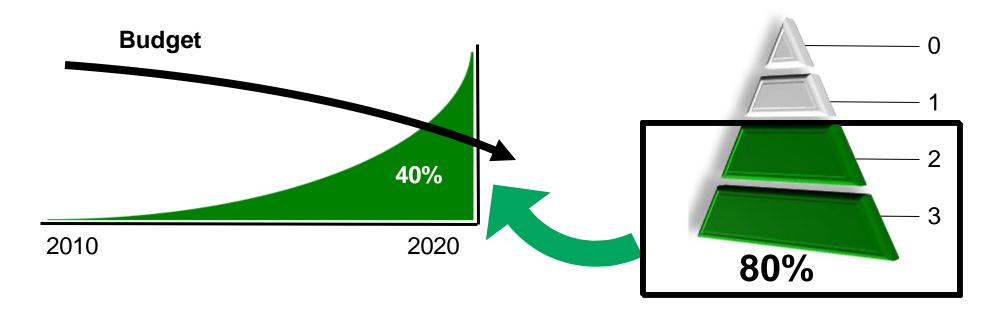
Proprietary Hardware and Software

High cost to upgrade

Upgrades can impact performance and availability









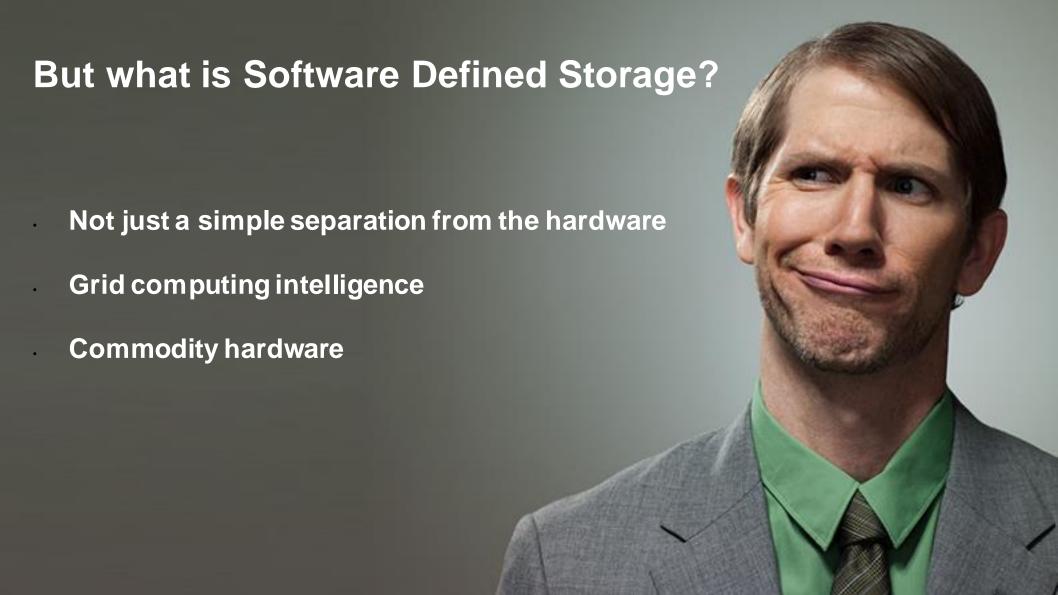


Commodity Hardware and Open Source Software Scale Out

Upgrades increase performance and availability



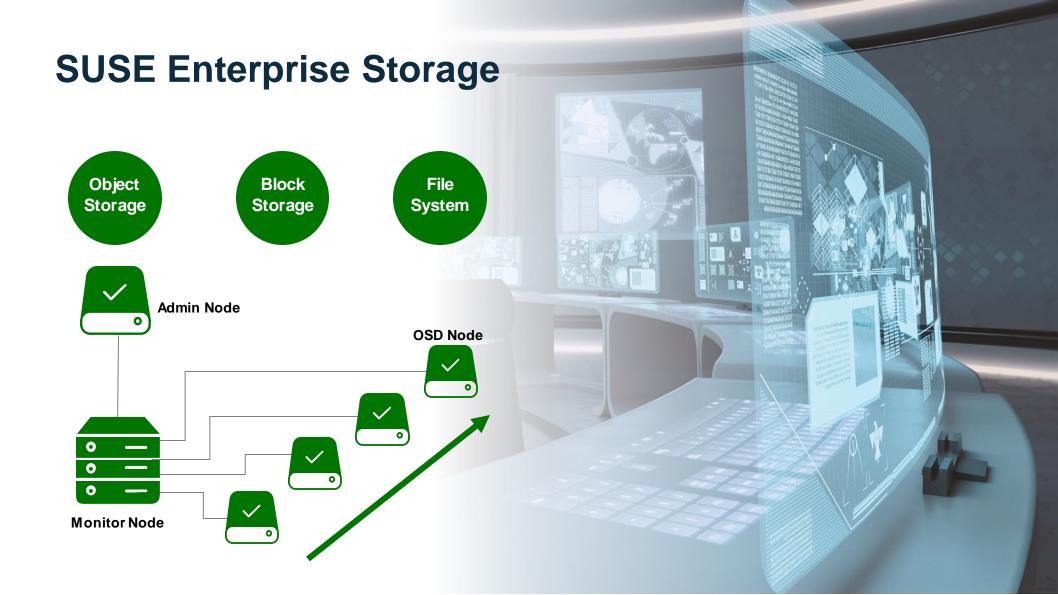
**Storage costs reduction from 55% to 65%** 



**SUSE Enterprise Storage benefits** 

- Scale Out Storage
- Multi-Protocol (Block, File and Object)
- High availability
- Great performance
- Cost reduction
- Self managed and Self healing



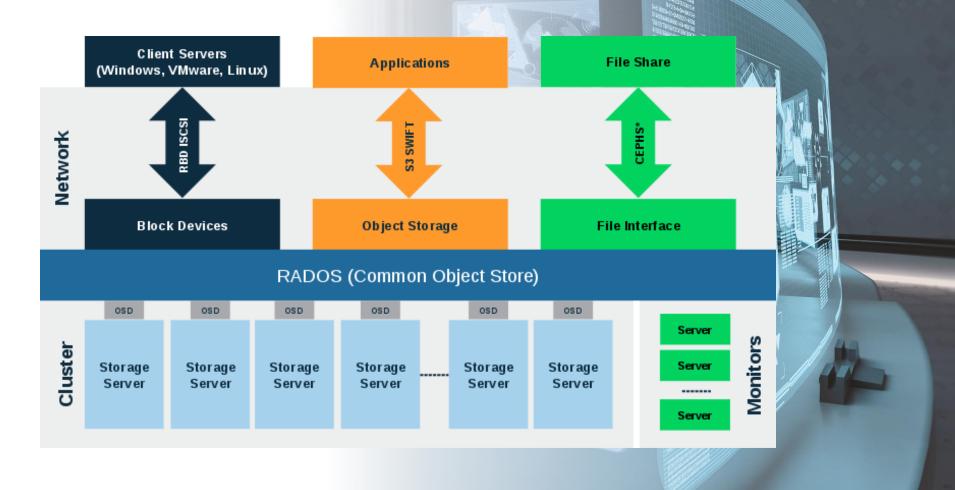


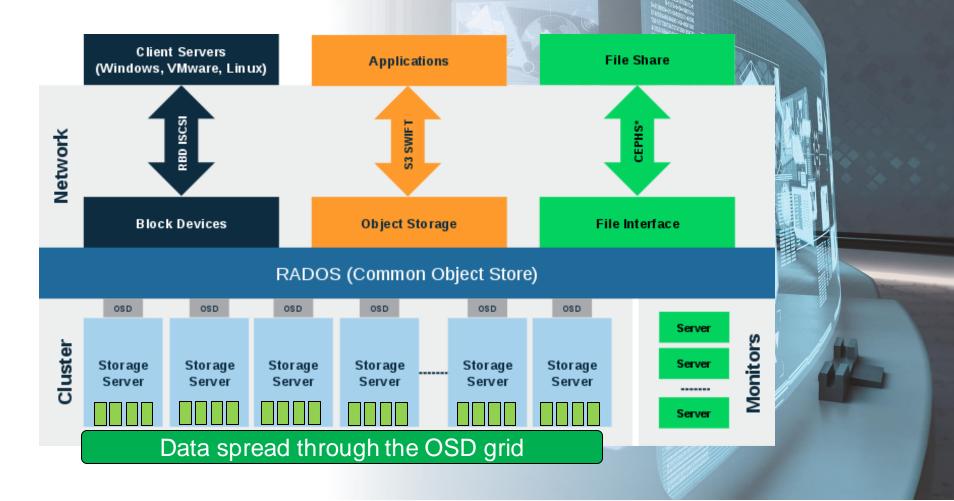
And it runs on commodity servers?

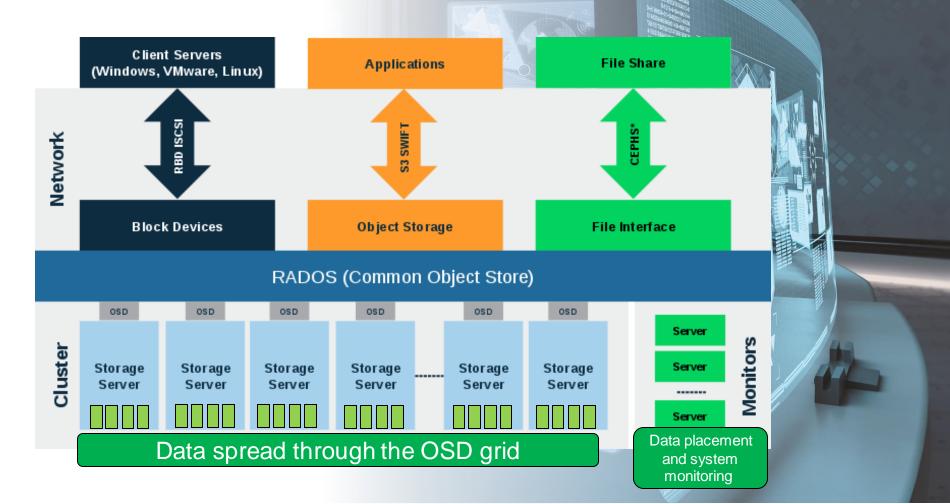
Yes, the intelligence is on the software

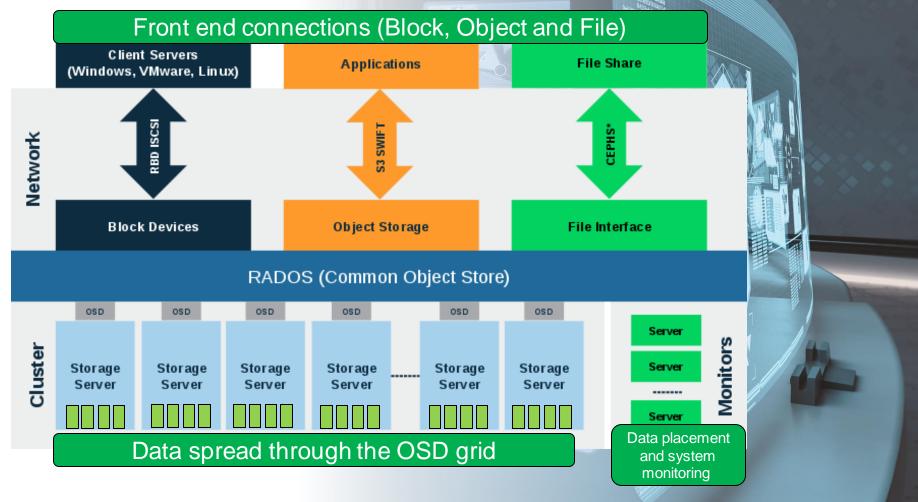
Due to the Hardware evolution, we now can rely on these commodity servers to run a Software Defined Storage solution

There is no need to keep attached to the same hardware vendor

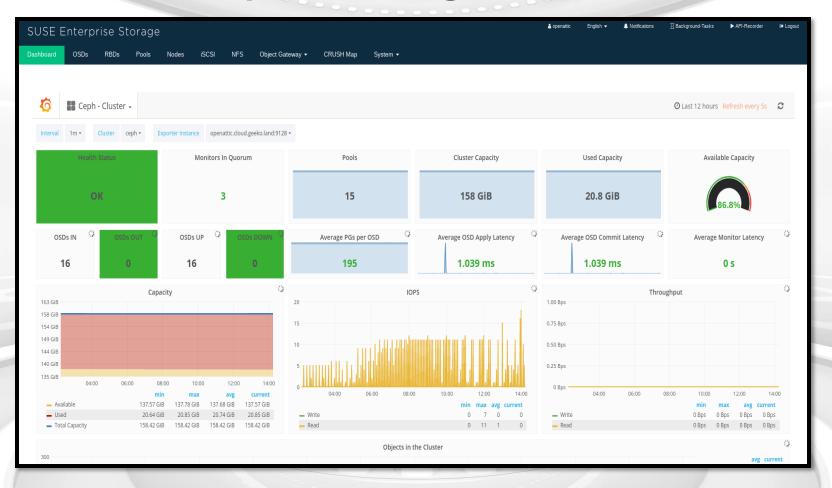




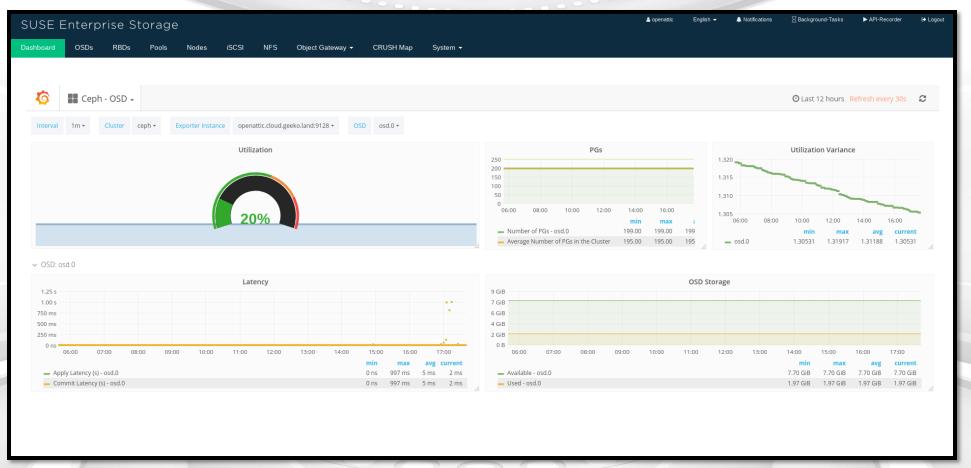




#### **SUSE Enterprise Storage – Gerenciamento**



## **SUSE Enterprise Storage – Gerenciamento**



An intelligent software defined storage solution, powered by Ceph technology, that enables you to transform your enterprise storage infrastructure and reduce costs while providing unlimited scalability.

The result is an affordable and easy-to-manage **Enterprise Storage Solution**.





























# SUSE Enterprise Storage Use Cases



## **Bulk Storage**





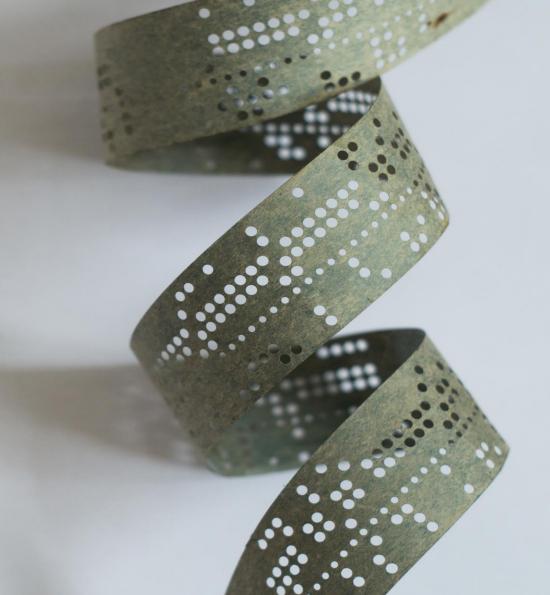
Film and High Res Pictures



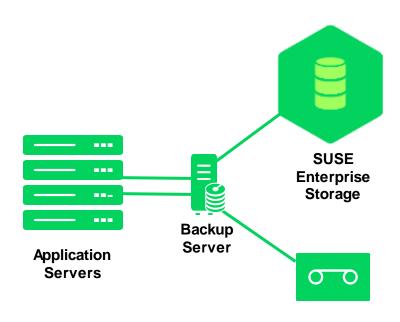


Virtual Machine Storage





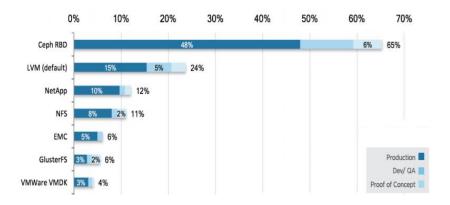
#### **Backup to disk**



Tape Library

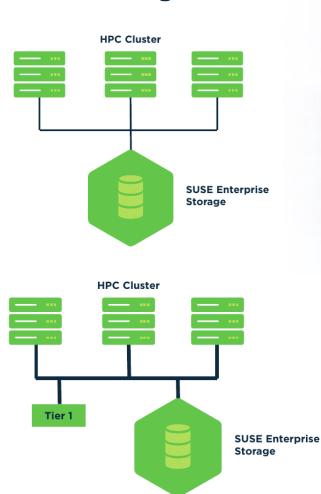


#### **Openstack Cloud**





#### **HPC Storage**





#### **Hadoop Storage**

